

CONSULTING

Irrespective of the nature of the work, the following summarize our normal consulting relationship requirements and needs:

- Unless the work is a short-term assignment, a contract term of not less than twenty-four months is preferred
- Emergency Medical Resources, LLC will accept one of two compensation relationships:
 - A monthly stipend/retainer of \$2,000 plus a success fee (commission) that is mutually agreeable if product sales are involved with that fee payable monthly based on net invoiced sales.
 - An hourly rate of from \$100/hour to \$250/hour plus a success fee (commission) that is mutually agreeable if product sales are involved with that fee payable monthly based on net invoiced sales.
- Pro-rata expenses that include necessary travel (air fare, car rental, mileage at the currently published rate when POV is utilized, lodging, per diem for meals and incidentals based upon published per MI&E daily rates for the location where work is transacted, airport parking from departure airport) . Per diem rates are charged at ½ the normal amount for the day of departure and day of return travel.
 - Pro-rata as used above refers to the reimbursement of the expenses above when the interests of more than one client are represented during the same period of travel. For example, if two clients are represented on the same trip, each client will be invoiced for 1/2 of the reimbursable expenses. If three clients are represented, as might often happen during a trade show or conference situation, 1/3 of the expenses will be charged to each client.

Emergency Medical Resources, LLC does not typically enter into onerous contracts but utilizes a clear-cut letter agreement signed by the client and Emergency Medical Resources.

NOTE: For medical-legal consulting by Doc Clinchy, a separate fee schedule applies.